

Make the Switch Without the Risk

IBM Spectrum Protect customers can now modernize their backup environment with an automated SaaS-based solution with no payments or interest in 2020.*



Match existing renewal and switch to Compass™ SaaS software



Socially distanced solution: true SaaS with minimal human touch



No payments or interest in 2020*



Ransomware prevention and recovery

What is Compass?

- SaaS-based enterprise backup platform
- Data protection leveraging analytics, automation, multi-cloud support, and built-in cyber security
- Cost effective and automated solution where customers “set it and forget it.”

Benefits in a Socially Distanced World

Social distancing and remote working

- Procurement to production with minimal onsite interaction
- Automated backup operations eliminate 80-90% of daily backup management tasks
- Air gapped ransomware prevention

Budget uncertainty and limited people to install and manage backup

- Significantly more value with no investment in 2020
- Redirect 2020 renewal budget
- Reduce the need for subject matter expertise
- Simple and quick installation in days: human installation limited to rack, stack, power, and network

*Subject to credit approval